# FY 2020 RESULTS

11 March 2021

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### THIS PRESENTATION

contains certain statements that constitute "forward-looking statements", including but not limited to statements that are predictions of or indicate future events, trends, plans or objectives, based on certain assumptions or which do not directly relate to historical or current facts.

#### SUCH FORWARD-LOOKING STATEMENTS are based on

management's current expectations and beliefs and are subject to a number of risks and uncertainties that could cause actual results to differ materially from the future results expressed, forecasted or implied by such forward-looking statements.

## FOR A MORE COMPLETE LIST

and description of such risks and uncertainties, refer to Technicolor's filings with the French Autorité des Marchés Financiers.



## **1** FY 2020 GROUP UPDATE



2020 AT A GLANCE technicolor



BALANCE SHEET STRENGTHENED THROUGH FINANCIAL RESTRUCTURING AND MOMENTUM IN ONGOING BUSINESS TRANSFORMATION DESPITE THE PROLONGED PANDEMIC, TECHNICOLOR EXCEEDED ITS 2020 GUIDANCE ON EBITDA, EBITA AND FCF

- As of December 31, 2020:
  - Liquidity of €432 million
  - Nominal net debt reduced by €340 million following the completion of the financial restructuring
- Significant momentum in improving operations, profitability and cash generation
- Management team renewed

Permanent cost savings in excess of €160 million

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- Significant structural changes combined with further investment to improve efficiency
- Continuing FCF (before financial results and tax) of €(124) million, in line with guidance

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 Significant steps taken to normalize working capital

THE GROUP IS LOOKING TO THE FUTURE WITH CONFIDENCE, AND WILL CONTINUE TO EXECUTE ITS TRANSFORMATION PROGRAM TO IMPROVE OPERATIONAL AND FINANCIAL PERFORMANCE



## **KEY FIGURES FROM CONTINUING OPERATIONS**



**REVENUES** of €3,006 million demonstrating the resilience of the Group's activities to the Covid-19 crisis:



- Strong consumer demand for better broadband and WiFi drove the positive Connected Home performance, particularly in North America
- Better than expected levels of activity in Advertising
- Continued strong back catalog demand in DVD Services



- Slower than anticipated return to live action shooting negatively impacted Film and Episodic Visual Effects and Post Production activities
- Lack of new film releases reduced revenues in DVD services

Second half ADJUSTED EBITDA more than doubling compared to first half leading to an annual Adjusted IFRS 16 EBITDA of €167 million, down (46)% at constant rate

#### **ADJUSTED EBITA** of

€(56) million, lower by €(98)m at current rate as a result of EBITDA decrease mitigated by lower D&A and reserves **FCF** (before interest and tax) of  $\in$ (124) million was lower by  $\in$ (116) million at current rate, despite a significant improvement in Connected Home operational performance, and the ongoing implementation of our cost transformation program

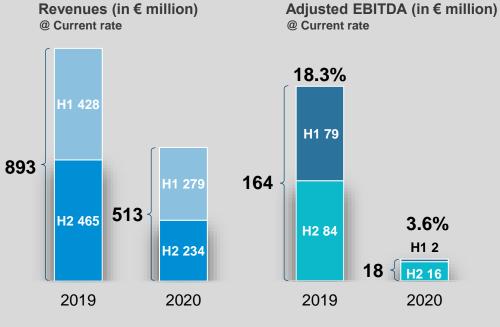
In € million	2019	2020	Change YoY at current rate	Change YoY at constant rate
Revenues	3,800	3,006	(20.9)%	(18.5)%
Adjusted EBITDA	324	167	(48.5)%	(46.0)%
Adjusted EBITA	42	(56)	ns	ns
FCF before Financial & Tax	(8)	(124)	ns	ns

2020 RESULTS ARE A SIGNIFICANT ACHIEVEMENT IN THE CONTEXT OF THE SUCCESSIVE COVID-19 WAVES

technicolor

## **PRODUCTION SERVICES**





**REVENUE HIGHLIGHTS:** 

- REVENUE DOWN 41.4% YOY AT CONSTANT RATE
  - Driven mainly by pandemicrelated impacts on production around the world
  - → The revenue decline was partially mitigated by double-digit revenue growth at Mikros Animation and the launch of MPC Episodic in early 2020

#### **ADJ. EBITDA HIGHLIGHTS:**

Reduction mainly related to FEV VFX partially mitigated by increased demand for Animation and resilience in Advertising **NEW APPOINTMENT** of Christian Roberton as President of Production Services, Josh Mandel has become CEO of The Mill, and Andrea Miloro recently joined the Group to lead Mikros Animation



The strategic sale of Technicolor Post is part of our long-term vision for Production Services to focus on VFX, Animation and Advertising

 Increasing level of bidding activity for projects, particularly for streaming/OTT distribution in addition to large tentpole films

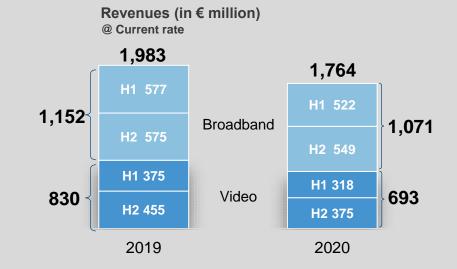
**2020 FY** KEY DATA

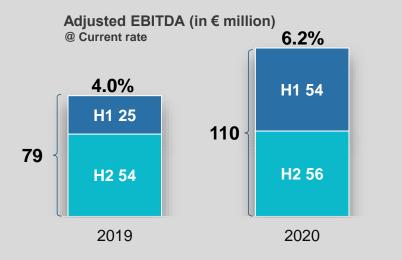
		Advertising		
	Film & TV - VFX	Advertising	Post Production	Animation & Games
<b>Y</b> TA	<ul> <li>Approximately 25 theatrical film projects for the major studios</li> <li>Won the Oscar<sup>®</sup> for Visual Effects for 1917</li> <li>40+ TV and non- theatrical projects</li> </ul>	<ul> <li>3,400+ commercials</li> <li>MPC won VFX Company of the Year (Ad Age Creativity Awards 2020)</li> <li>Contributed to over 20 commercials for this year's Super Bowl LV</li> </ul>	<ul> <li>260+ TV/OTT series, mini-series and/or pilots (of which 80 are streaming only)</li> <li>115 theatrical projects</li> </ul>	<ul> <li>Approximately 3,100 minutes of animation delivered for TV and Film</li> </ul>



## **CONNECTED HOME**







#### **REVENUE HIGHLIGHTS:**

- REVENUE DOWN 7.6% YOY AT CONSTANT RATE
  - ➡ Revenues remained strong in North America driven by increased demand from cable customers for upgrades to higher-power broadband
  - ➡ Demand slowdown and supply constraints in Eurasia and Latin America

#### **ADJ. EBITDA HIGHLIGHTS:**

- > YOY IMPROVEMENTS:
  - Adjusted EBITDA of €110 million improved by €31 million compared to prior year at current rate as a result of the significant cost efficiencies achieved

#### CONNECTED HOME IS MAINTAINING ITS MARKET LEADERSHIP

in broadband and Android TV-based solutions

#### **RESTORING PROFITABILITY:**

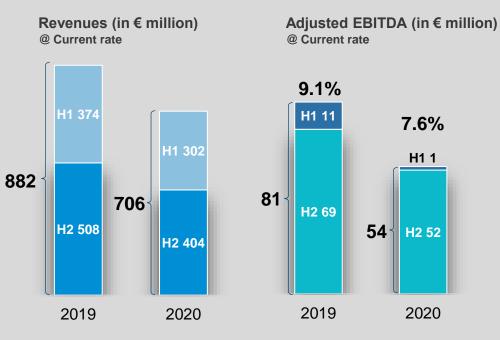
 Significant profitability improvement as the transformation plan launched 2 years ago is now contributing to earnings, having improved the division's operational performance

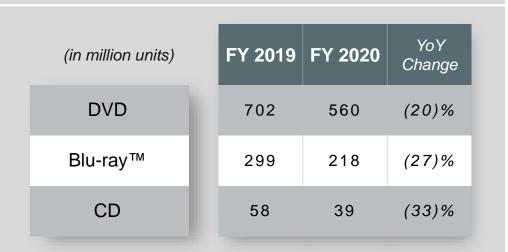


- The division successfully completed the transformation plan launched in 2018
- Connected Home has improved its margins and its market share in recent years, despite facing many challenges









#### **REVENUE HIGHLIGHTS:**

- VOLUME DOWN 22.9% YOY
  - → Limited number of new releases due to Covid-19 impacting volumes; existing catalog showed resilience
- REVENUE DOWN 18.6% YOY AT CONSTANT RATE

#### **ADJ. EBITDA HIGHLIGHTS:**

- ► AMOUNTED TO €54 MILLION AT CURRENT RATE
  - Beat expectations given stronger than anticipated disc volumes and acceleration of cost saving actions



The profitability margin also includes the benefit of other ongoing cost savings and the positive contribution from contracts renegotiated in 2019 and 2020

#### **DIVISION-WIDE INITIATIVES:**

- Restructuring of distribution and replication operations, and renegotiation of related customer contract agreements in response to continued volume reductions
- Successfully renegotiated several contracts in 2020
- Paramount replication/manufacturing contract that will expire mid-2021 will not be renewed, while the associated distribution contract remains with Technicolor

**NEW APPOINTMENT** of David Holliday as President DVD Services







Net debt to EBITDA covenant ratio should reduce to below 4X level by December 2021

(1) In the June 22<sup>nd</sup> press release. forecast costs related to Covid-19 were accounted as non-recurring (therefore not part of EBITDA & EBITA), these costs have been reintegrated in the EBITDA and EBITA of the Group in 2020 and in coming years.

(2) Before financial results and tax. Free cash flow defined as: Adj. EBITDA – (net capex + restructuring cash expenses + change in pension reserves + change in working capital and other assets & liabilities + cash impact of other non-current result)

(3) Outlook based on constant exchange rates

(4) In 2022, the cumulated impacts of foreign exchange fluctuations and change in Group perimeter as a result of the sale of Post Production are €(40) million on Adjusted EBITDA and €(23) million on Adjusted EBITA.

**Technicolor will continue** to improve its EBITDA, EBITA and FCF throughout 2021 & 2022, given the change in perimeter (sale of Post Production) and the change in forex assumptions<sup>3</sup>, our guidance is as follows:

- For 2021, revenues from continuing operations stable vs. 2020, adjusted EBITDA of around €270 million, adjusted EBITA of around €60 million, continuing FCF before financial results and tax<sup>2</sup> at around breakeven and net debt to EBITDA covenant ratio below 4X level at year end.
- For 2022, Adjusted EBITDA of €385 million, Adjusted EBITA of €180 million, and Continuing FCF before financial results and tax<sup>2</sup> at around €230 million.
- Run-rate cost savings target increased by €25m to €325m per annum by 2022

## STRATEGIC FOCUS IN THE COMING YEARS

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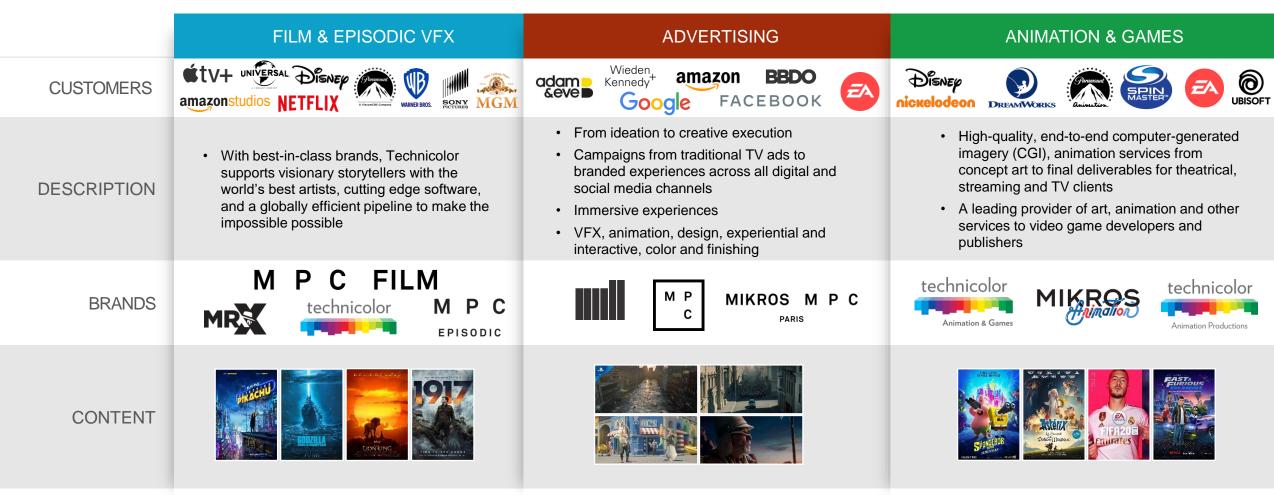




## PRODUCTION SERVICES: A WORLDWIDE LEADER IN THE CREATION OF EXTRAORDINARY ENTERTAINMENT EXPERIENCES



VISION: TECHNOLOGICAL CONVERGENCE IN THE MEDIA & ENTERTAINMENT INDUSTRY OFFERS MANY OPPORTUNITIES FOR OUR DIGITAL PRODUCTION EXPERTISE, FROM INCREASING DEMAND FOR ORIGINAL CONTENT TO IMMERSIVE EXPERIENCES TO REAL-TIME INTERACTIVE PRODUCTION







## PS STRATEGIC PLAN 2021 – 2023: ACCELERATE GROWTH & IMPROVE MARGINS

## **2021** STRUCTURE FOR EFFICIENT GROWTH

- Unify Production Services both culturally and structurally
- Implement a platform sharing strategy to improve price competitiveness
- Develop data-driven sales strategies & opportunities

**2021 will be a pandemic** "hangover" year for the industry, driving Production Services to take transformational steps to improve operational efficiency **2022** ACCELERATE ORGANIC GROWTH

- Anticipate strong level of pent-up demand for original content
- Streamline processes and modernize systems and tools to improve efficiencies
- Improve real-time tracking

2023 SCALE FROM STRENGTH

- Scale beyond pre-pandemic expectations
- Expand into scalable markets within Advertising and Games industries beyond traditional Post/VFX & Art/Animation services

**By 2022**, we expect unprecedented demand from clients for new content as their COVID-impacted inventory is finally released over 2021/22 In 2023, from a vastly improved position of strength, Production Services to selectively scale (organically and/or inorganically) in key growth markets



## **PRODUCTION SERVICES IMPERATIVES**



SCALE STREAMING/EPISODIC VFX BUSINESSES	EXTEND UPSTREAM IN ADVERTISING VALUE CHAIN	FURTHER DIVERSIFY REVENUE MIX
FILM & EPISODIC VFX	ADVERTISING	ANIMATION & GAMES
<ul> <li>Scale Streaming/ Episodic VFX business to capture highest growth segment of the market</li> <li>Service high-end local content productions</li> </ul>	<ul> <li>Expand number of, and deepen, direct-to-brand relationships</li> <li>Grow business in experiential marketing using creative technology expertise (e.g., immersive experiences, virtual avatars)</li> </ul>	<ul> <li>Capture long-term growth in Feature &amp; Episodic Animation segment by broadening customer base</li> <li>Expand offering in Games to enlarge addressable market and move into more scalable services</li> </ul>
	TECHNOLOGY	

#### TRENDS IN 2021 AND 2022

- Production Services has been awarded several new major projects, already securing 75%+ of its expected 2021 sales pipeline for Film & Episodic Visual Effects and Animation & Games
- Convergence of gaming technology and digital production services is driving the future of content production - a transformation from traditional linear workflows to interactive ones that allow for a frictionless, collaborative process at considerably less cost and time
- Our extraordinary talent is increasingly in high demand from technology companies – focus on talent recruitment and retention remain critical factors to success

#### CONTINUE R&D INVESTMENTS TO:

- Improve efficiencies and optimize workflows, driving top- and bottom-line growth
- Stay ahead of the curve on the convergence of video game technology and digital production services



## CONNECTED HOME: A GLOBAL FOOTPRINT WITH LEADING PRESENCE IN ALL KEY MARKETS

FY 2020 RESULTS

37%

(value)

- #1
- In value for broadband modems and gateways, with industry-recognized leadership in wireless and broadband technologies for cable and telecom operators



in value for digital set top boxes, with leading positions in the cable and satellite segments





**IN ANDROID TV** 

(double digit growth)

50%

(value)



KEY CUSTOMERS	- EURASIA	10% <sup>(1)</sup>	Market Share
<ul> <li>Telecom Italia</li> <li>Vodafone (WW<sup>(2)</sup>)</li> <li>Canal +(WW<sup>(2)</sup>)</li> <li>Bouygues</li> <li>Bein Sport</li> <li>Etisalat</li> <li>Proximus</li> <li>Telia</li> <li>ComHem</li> <li>Euskaltel</li> <li>TataSky</li> <li>Bharti Airtel</li> <li>Telstra</li> </ul>	<ul> <li>Foxtel</li> <li>LGU+</li> <li>JIO Reliance</li> <li>JCTA</li> <li>DTAG</li> <li>Talk-talk</li> <li>Masmovil</li> <li>Vectra</li> <li>BBN</li> <li>Fastweb</li> </ul>	E CO.6 bn E CO.6	Revenues iina)

Source: Omdia & Dell'Oro 3Q20

1. Regional Market Share Broadband & Video Products; 2. Worldwide



## CONNECTED HOME: BUSINESS TRANSFORMATION TO DRIVE LEADERSHIP



PORTFOLIO LEAN AND DIVERSIFICATION **CUSTOMERS** 1 2 3 4 STRATEGY (Verticals) **EFFICIENT** Strong leadership with An operator-class IOT open Highly automated Strong leadership in cable operators in US platform is needed to enable operations broadband cable and and Canada the automation of these DSL Agile and collaborative Industries Leadership position in business processes #1 player in Android TV Our technology, competence APAC and LATAM with teams close to with continuous and experience serving very customers and innovation **Developing our** demanding service partners position in Europe with Developing position in providers will provide new selected Tier 1 Efficient and resilient broadband fiber 2.5G a foundation to deliver high supply ecosystem customers and 10G performing solutions to management these new customers Platform-driven development organization

- Demand will remain strong throughout
   2021
- Connected Home will continue to work with its partners and customers to minimize supply disruptions
- The Covid global pandemic has created global distortions in industry impacting worldwide logistics
- The semiconductor crisis which started in the second half of 2020 will continue to impact 2021 supply





### KEY LEVERS FOR FUTURE GROWTH AND MARGIN IMPROVEMENT

KEY CUSTOMER RELATIONSHIPS	COST OPTIMIZATION	DIVERSIFICATION	TRENDS		
<ul> <li>Further implementation of activity based and volumetric pricing mechanisms</li> <li>Deepening relationships with multi-studio consolidation activities         <ul> <li>(e.g. Warner/Universal JV, Disney Fox acquisition)</li> </ul> </li> <li>Volume mix shift to higher value formats (Blu-ray/UHD)</li> </ul>	<ul> <li>Continued optimization of opex and operating platform at a faster pace than volume/revenue decline         <ul> <li>Incl major footprint rationalizations</li> </ul> </li> <li>Reduce capex and contract related cash outflows</li> <li>Capitalise on ongoing consolidation of studio operations for efficiency gains</li> </ul>	<ul> <li>Robust YoY growth of non-packaged media in freight management &amp; D2C/B2B distribution</li> <li>Emerging opportunity in production of precision 'lab-on-chip' devices for high-growth diagnostic and life science applications</li> </ul>	<ul> <li>Recovery fueled by:</li> <li>Continuing high catalog demand, and the gradual recovery of cinema e.g. New York movie theaters opening at 25% capacity in March (NYC 'Arts and Entertainment' 03/21)</li> <li>Continued footprint rationalization and cost/scale optimization</li> <li>Diversification &amp; continued YoY growth in non-disc business, and Distribution</li> </ul>		

### COST-OPTIMIZATION, PRICING, AND DIVERSIFICATION MITIGATES VOLUME DECLINE AND UNDERPINS SUSTAINABLE PROFITABILITY

## KEY PERFORMANCE FIGURES

3





## **KEY FIGURES (YTD) – GROUP**



	202	2020			vs. LY (a)	Forex impact (b)	vs. LY at constant rate (c=a+b)	
(in € million)	Current rate	LY rate	LY rate		Current rate		LY	rate
Revenues	3,006	3,096	3,800	(794	) (20.9)%	+90	(704)	(18.5)%
Adjusted EBITDA	167	175	324	(157	) (48.5)%	+8	(149)	(46.0)%
in % of Revenues	5.6%	5.7%	8.5%					
D&A <sup>(1)</sup> & Reserves <sup>(2)</sup> w/o PPA amortization	(223)	(229)	(282)	+59	+21.0%	(6)	+53	+18.9%
Adjusted EBITA	(56)	(53)	42	(98)	na	+2	(96)	na
PPA amortization	(40)	(41)	(54)	+14	+25.4%	(1)	+13	+23.9%
Non-recurring items	(168)	(171)	(109)	(59)	(54.4)%	(4)	(63)	(57.6)%
EBIT	(264)	(266)	(121)	(144	) ns	(2)	(146)	ns
Net Result Continuing	(193)	(195)	(208)	+16	+7.5%	(3)	+13	+6.3%
Net Result Discontinued	(15)	(15)	(22)	+7	+31.4%	+0	+7	+32.4%
Net Result Group (Group share)	(207)	(210)	(230)	+23	+9.8%	(2)	+20	+8.7%
Adjusted EBITDA	167	175	324	(157	) (48.5)%	+8	(149)	(46.0)%
Capex	(108)	(111)	(169)	+61	+36.1%	(3)	+58	+34.4%
Non-recurring items (cash impact)	(80)	(81)	(68)	(12)	(17.8)%	(1)	(13)	(19.7)%
WC-OAL variation	(103)	(107)	(96)	(8)	(7.9)%	(4)	(11)	(11.6)%
FCF before Financial & Tax	(124)	(124)	(8)	(116	) ns	+0	(116)	ns
FCF after Financial & Tax	(190)	(191)	(98)	(92)	(94.1)%	(1)	(93)	(95.1)%
Net Debt (IFRS)	(812)	(821)	(1,233)	+420	) +34.1%			

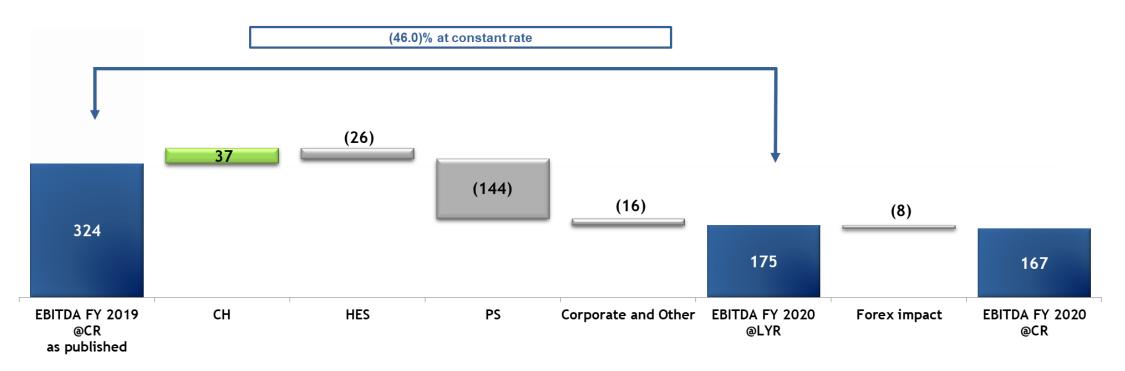
#### FULL YEAR

<sup>(1)</sup> Including IT capacity use for rendering in Production Services of (2)m€ in 2020 and (31)m€ in 2019

<sup>(2)</sup> Risk, litigation and warranty reserves







FY 2020 RESULTS





	20	20	2019		vs. LY (a) Current rate		Forex impact	vs. LY at constant rate (c=a+b)	
Production Services in € million	Current rate	LY rate	LY rate				Current rate		LY rate
Revenues	513	523	893		(380)	(42.5)%	+10	(370)	(41.4)%
Ajusted EBITDA	18	20	164		(145)	(88.8)%	+1	(144)	(88.0)%
in % of Revenues	3.6%	3.7%	18.3%						
D&A <sup>(1)</sup> & Reserves <sup>(2)</sup> w/o PPA amortization	(97)	(99)	(136)		+39	+29.0%	(3)	+37	+27.1%
Adjusted EBITA	(78)	(80)	28		(106)	ns	(1)	(107)	ns
PPA amortization	(8)	(8)	(8)		+0	+1.6%	(0)	+0	+0.0%
Non-recurring items	(16)	(17)	(16)		+0	+1.0%	(1)	(1)	(3.8)%
EBIT	(103)	(105)	3		(106)	ns	(2)	(108)	ns

<sup>(1)</sup> Including IT capacity use for rendering in Production Services of (2)m€ in 2020 and (31)m€ in 2019

<sup>(2)</sup> Risk, litigation and warranty reserves





	20	20	2019		vs. LY (a) Current rate		Forex impact (b)	vs. LY at constant rate (c=a+b)	
Connected Home in € million	Current rate	LY rate	LY rate						rate
Revenues	1,764	1,831	1,983		(219)	(11.0)%	+67	(151)	(7.6)%
Ajusted EBITDA	110	115	79		+31	+39.5%	+6	+37	+46.7%
in % of Revenues	6.2%	6.3%	4.0%						
D&A & Reserves <sup>(*)</sup> w/o PPA amortization	(68)	(70)	(55)		(13)	(24.1)%	(2)	(15)	(27.6)%
Adjusted EBITA	41	45	23		+18	+75.8%	+4	+21	+91.8%
PPA amortization	(24)	(24)	(36)		+12	+33.8%	(1)	+12	+32.4%
Non-recurring items	(39)	(39)	(12)		(27)	ns	(1)	(28)	ns
EBIT	(21)	(19)	(24)		+3	+11.7%	+3	+6	+22.8%





	20	20	2019		vs. LY (a) Current rate				(a)		Forex impact (b)	at cons	LY tant rate a+b)
DVD Services in € million	Current rate	LY rate	LY rate						LY rate				
Revenues	706	718	882		(176)	(20.0)%	+12	(164)	(18.6)%				
Ajusted EBITDA	54	55	81		(27)	(33.6)%	+1	(26)	(32.3)%				
in % of Revenues	7.6%	7.6%	9.1%										
D&A & Reserves <sup>(*)</sup> w/o PPA amortization	(54)	(55)	(87)		+33	+38.1%	(1)	+32	+36.9%				
Adjusted EBITA	(0)	(0)	(6)		+6	+95.0%	(0)	+6	+94.1%				
PPA amortization	(8)	(9)	(10)		+2	+15.1%	(0)	+1	+13.3%				
Non-recurring items	(102)	(105)	(78)		(25)	(32.0)%	(2)	(27)	(34.8)%				
EBIT	(111)	(114)	(94)		(17)	(18.4)%	(2)	(20)	(20.9)%				

(\*) Risk, litigation and warranty reserves





	FULL YEAR									
	2020		2019	vs. LY (a)	Forex impact (b)	vs. LY at constant rate (c=a+b)				
in € million	Current rate	LY rate	LY rate	Current rate		LY rate				
Adjusted EBITDA	167	175	324	(157)	+8	(149)				
D&A <sup>(1)</sup> & Reserves <sup>(2)</sup> w/o PPA amortization	(223)	(229)	(282)	+59	(6)	+53				
Adjusted EBITA	(56)	(53)	42	(98)	+2	(96)				
PPA amortization	(40)	(41)	(54)	+14	(1)	+13				
Impairments & write-off	(75)	(77)	(63)	(13)	(2)	(14)				
Restructuring	(100)	(102)	(31)	(69)	(2)	(71)				
Other Non Current	8	7	(15)	+23	(0)	+23				
EBIT Continuing	(264)	(266)	(121)	(144)	(2)	(146)				

<sup>(1)</sup> Including IT capacity use for rendering in Production Services of (2)m€ in 2020 and (31)m€ in 2019

<sup>(2)</sup> Risk, litigation and warranty reserves



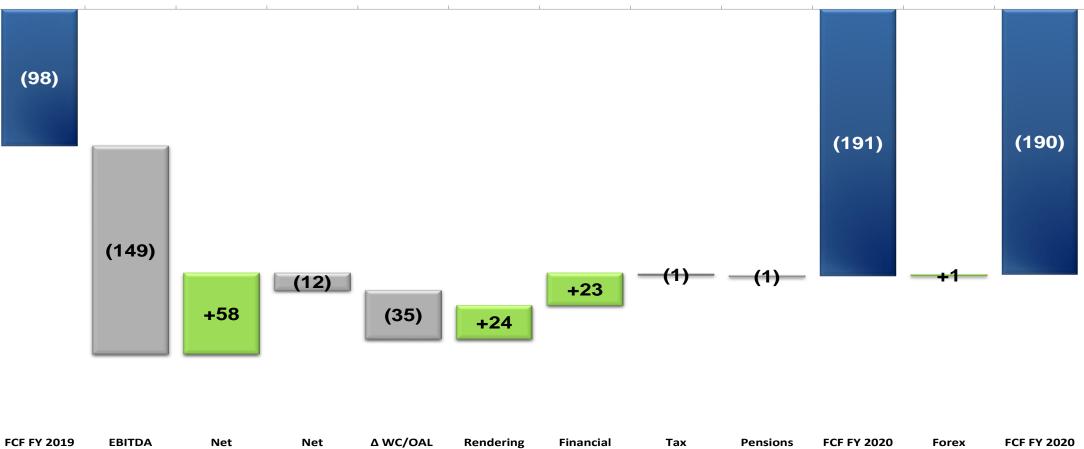


	FULL YEAR								
	20	2020		vs. LY (a)	Forex impact (b)	vs. LY at constant rate (c=a+b)			
in € million	Current rate	LY rate	LY rate	Current rate		LY rate			
EBIT Continuing	(264)	(266)	(121)	(144)	(2)	(146)			
Net Interest Expense	(78)	(77)	(69)	(9)	+1	(8)			
Others Financial	155	153	(15)	+170	(1)	+169			
Profit before Tax	(188)	(190)	(205)	+17	(2)	+15			
Тах	(5)	(6)	(3)	(2)	(1)	(3)			
Net Result Continuing	(193)	(195)	(208)	+16	(3)	+13			
Net Result Discontinued	(15)	(15)	(22)	+7	+0	+7			
Net Result Group (Group share)	(207)	(210)	(230)	+23	(2)	+20			

#### 



#### Free Cash Flow from continuing operations: FY 2020 vs FY 2019





)<u>20</u> \_TS





In million currency	Currency	Nominal Amount	IFRS Amount	Type of rate	Nominal rate <sup>(1)</sup>	Repayment Type	Final maturity	Moodys / S&P rating
New Money notes	EUR	350	363	Floating	12.00% <sup>(2)</sup>	Bullet	Jun. 30, 2024	Caa1/B
New Money Term loans	USD	98	101	Floating	12.34% <sup>(3)</sup>	Bullet	Jun. 30, 2024	Caa1/B
Reinstated Term Loans	EUR	453	372	Floating	6.00% <sup>(4)</sup>	Bullet	Dec. 31, 2024	Ca/CCC
Reinstated Term Loans	USD	115	95	Floating	6.03% <sup>(5)</sup>	Bullet	Dec. 31, 2024	Ca/CCC
Subtotal	EUR	1,016	931		8.68%			
Lease liabilities <sup>(6)</sup>	Various	178	178	Fixed	7.94%			
Accrued PIK Interest	EUR+USD	16	16	NA	0%			
Accrued Interest	Various	16	16	NA	0%			
Other Debt	Various	1	1	NA	0%			
Total Gross Debt		1,227	1,142		8.34%			
Cash & Cash equivalents	Various	330	330					
Total Net Debt		897	812					
Leverage ratio <sup>(7)</sup>		5.37						

(1) Rates as of December 31, 2020.

(2) Cash interest of 6-month EURIBOR with a floor of 0% +6.00% and PIK interest of 6.00%.

(3) Cash interest of 6-month LIBOR with a floor of 0% +6.00% and PIK interest of 6.00%.

(4) Cash interest of 6-month EURIBOR with a floor of 0% + 3.00% and PIK interest of 3.00%.

(5) Cash interest of 6-month LIBOR with a floor of 0% + 2.75% and PIK interest of 3.00

(6) Of which €14 million are capital leases and €164 million is operating lease debt under IFRS 16

(7) Net debt using nominal value of financial debts divided by adjusted EBITDA, not tested as at December 31, 2020



## DETAILS OF DEBT AT DECEMBER 31, 2020 (INCLUDING OP. LEASE DEBT)



					Nominal	IFRS	Int. Rate	Dec 31, 2020		Dec 31, 2019	
Borrower	Туре	Curr.	Rate Formula	Maturity	Rate	Rate	Hedging?	Nominal	IFRS	Nominal	IFRS
Technicolor SA	Term Loan	USD	Libor w/ floor of 0% + 2.75%	n.a.*	4.66%	4.76%	No	-	-	259	258
Technicolor SA	Term Loan	EUR	Euribor w/ floor of 0% + 3.00%	n.a.*	3.00%	3.11%	No	-	-	275	274
Technicolor SA	Term Loan	EUR	Euribor w/ floor of 0% + 3.50%	n.a.*	3.50%	3.62%	No	-	-	450	448
Technicolor SA	Term Loan	USD	Libor w/ floor of 0% + 2.75% + 3% PIK	Dec 2024	6.03%	11.37%	No	115	95	-	-
Technicolor SA	Term Loan	EUR	Euribor w/ floor of 0% + 3.00% + 3% PIK	Dec 2024	6.00%	11.34%	Yes	453	372	-	-
Tech 6	Notes	EUR	Euribor w/ floor of 0% + 6.00% + 6% PIK	Jun 2024	12.00%	10.95%	No	350	363	-	-
Technicolor USA Inc.	Term Loan	USD	Libor w/ floor of 0% + 6.00% + 6% PIK	Jun 2024	12.34%	11.31%	No	98	101	-	-
Various entities	Accrued PIK	EUR+US	D Jun	& Dec 2024	0%	0%	No	16	16		
Various entities	IFRS 16 Operatin	g lease lia	bilities		8.07%	8.07%	No	164	164	272	272
Various entities	Capital lease lia	bilities			6.43%	6.43%	No	14	14	40	40
Various entities	Accrued interest				0%	0%	No	16	16	3	3
Various entities	Other debt				0%	0%	No	1	1	3	3
* This debt is no longer outstanding						Total Debt:	€1,227	€1,142	€1,302	€1,298	
							Cash:	330	330	65	65
							Net Debt:	€897m	€812m	€1237m	€1233m

Average interest rate:8.34%10.36%4.34%4.42%Average rate (with hedging):8.38%10.40%4.38%4.46%





Liquidity at December 31 <sup>st</sup> , 2020	Available Amount (€m)			
Cash on hand	330			
Committed credit facilities (fully undrawn)				
Wells Fargo credit line* (\$125m)	102			
Liquidity	€432m			

Moreover, Technicolor has the possibility of drawing an additional €50 million, on an uncommitted basis, of New Money debt

<sup>\*</sup> The availability of this credit line varies depending on the amount of receivables.

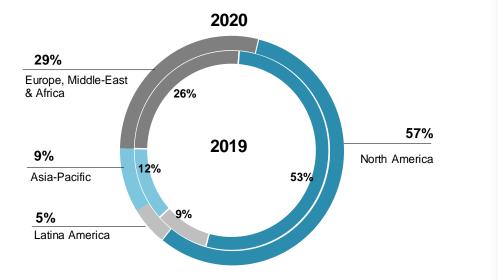
## 



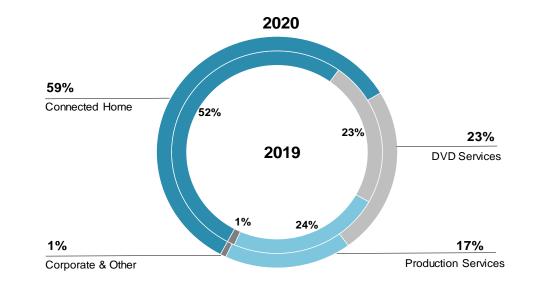




### FY 20 REVENUES BY REGION



### FY 20 REVENUES BY SEGMENT







					Nominal	IFRS	Int. Rate	Dec 31, 2020		Dec 31, 2019	
Borrower	Туре	Curr.	Rate Formula	Maturity	Rate	Rate	Hedging?	Nominal	IFRS	Nominal	IFRS
Technicolor SA	Term Loan	USD	Libor w/ floor of 0% + 2.75%	n.a.*	4.66%	4.76%	No	-	-	259	258
Technicolor SA	Term Loan	EUR	Euribor w/ floor of 0% + 3.00%	n.a.*	3.00%	3.11%	No	-	-	275	274
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Technicolor USA Inc.	Term Loan	USD	Libor w/ floor of 0% + 6.00% + 6% PIK	Jun 2024	12.34%	11.31%	No	98	101	-	-
Various entities	Accrued PIK	EUR+US	D Jun	& Dec 2024	0%	0%	No	16	16		
Various entities	Capital lease liab	ilities			6.43%	6.43%	No	14	14	40	40
Various entities	Accrued interest				0%	0%	No	16	16	3	3
Various entities	Other debt				0%	0%	No	1	1	3	3
* This debt is no longer outstanding				1	Fotal Debt:	€1,063	€978	€1,030	€1,026		
							Cash:	330	330	65	65
							Net Debt:	€733m	€648m	€965m	€961m
Avera						verage int	erest rate:	8.38%	10.74%	3.74%	3.84%

Average rate (with hedging): 8.43% 10.80% 3.79% 3.89%

## THANK YOU

